



SGB

सौराष्ट्र ग्रामीण बैंक
सौराष्ट्र ग्रामीण बैंक
Saurashtra Gramin Bank

(Owned by Government of India, Government of Gujarat & State Bank of India)

Application for Nodal officer at SBI fund management Limited

With reference to the captioned subject, we invite applications for deputation for the post of Nodal officer at SBI funds management limited from retired staff and from the employee who are in service of the bank. For employees who are in service of the bank there will be no change in their service conditions and emoluments/perks. Posting area will be at SBI MF Rajkot Office.

Eligibility Criteria: -

Retired Staff & Present employee can apply for the post. For retired employees they will be appointed on contractual basis which will be renewable on the basis of performance. NISM certification is mandatory.

Role & responsibility of Nodal Officer: -

Executing the marketing & distribution plan for the bank.

Relationship management.

Increase in market share of AMC.

Increasing ACEs in the bank.

Channel effectiveness & channel partner relationship management.

Remuneration: -

Salary Structure for present employee will be the same as what they get from SGB. For Retired Employee The structure of the compensation could be approved by SBI A&S department or would be mutually negotiated with retired employee & SBIMF.

Selection Process: -

Direct Interview by SBI A&S.

Other desirable qualifications: -

CIF (Certified Insurance Facilitator)
SP

Application should reach us on or before 22.12.2023 on following address:

The Chairman
1st Floor, Wing-2,
LIC Jivan Prakash Building,
Near Mahila College, Tagore Road,
Rajkot-360001



Email

crosssellingho@sgbrb.org

Telephone :

(0281) 2482421/22

<https://www.sgbrb.org>

वडी क्रेशी
क्रॉस सेलिंग विभाग
पंचवती माण, विंग-२,
एल.आई.सी. जीवन प्रकाश
बिल्डिंग,
महिला कॉलेज रोड,
टागोर रोड,
राजकोट ३६०००१

प्रधान कार्यालय:
क्रॉससेलिंग- विभाग

प्रथम तल, विंग-२,

एलआईसी जीवन प्रकाश

बिल्डिंग, महिला कॉलेज रोड,

टागोर रोड, राजकोट 360001

Head Office:

CS Department

1st Floor, Wing-2

LIC Jivan Prakash Building,

Near Mahila College,

Tagore Road,

Rajkot 360001



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Saurashtra Gramin Bank

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Other Details

A. Job Description & reporting structure of the Nodal officers:

a) Reporting structure: Regional Head (SBIFML)

- Executing the marketing and the distribution plan for the RRB bank in the respective location.
- Relationship management
- Increase in market share of AMC
- Channel effectiveness & channel partner relationship management
- Overall contribution/profitability of the AMC
- Conducting investor awareness programs
- Increasing ACEs in their respective RRB.

b) Skill set

- Business Development and customer management skills
- Relationship/People management skills
- Intuitive to customers' needs
- Communication skills, analytical skills, interpersonal skills, liaison maintaining capacity, decision making capability, selling skills and networking skills for achieving

C) Qualifications & Experience

- Graduate degree
- NISM Certified (Mandatory before joining)

B. Remuneration criteria & reporting structure:

- For employee of the RRB-salaries & allowances will be reimbursed by on quarterly basis by SBIFML
- For retired employees- The structure of the compensation of retired people could be as approved by SBI A&S dept for the retired employees who are deputed to RRBs or would be mutually negotiated with retired employee and SBIMF.



General Manager

Email

crosssellingho@sgbrrb.org

Telephone :

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વડી કચેરી
ક્રોસ સેલિંગ વિભાગ
પાલકો માળ, વિંગ-૨,
એલ.આઈ.સી. જીવન પ્રકાશ
બિલ્ડિંગ,
મહિલા કોલેજ રોડ,
ટાગોર રોડ,
રાજકોટ ૩૬૦૦૦૧

પ્રધાન કાર્યાલય:
ક્રોસસેલિંગ- વિભાગ
પ્રથમ તલ, વિંગ-૨,

એલઆઈસી જીવન પ્રકાશ
બિલ્ડિંગ, મહિલા કોલેજ રોડ,
ટાગોર રોડ, રાજકોટ ૩૬૦૦૦૧

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Saurashtra Gramin Bank

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SAURASHTRA GRAMIN BANK		
HEAD OFFICE/ REGIONAL OFFICE/ BRANCH:		DATE:
Application for the post of Nodal Officer in SBI MF		
NO.	PARTICULARS	
1	FULL NAME	
2	EMPLOYEE CODE (PRESENT EMPLOYEE)	
3	DATE OF BIRTH	
4	AGE	
5	DATE OF JOINING	
6	PRESENT BRANCH/OFFICE (PRESENT EMPLOYEE)	
7	SINCE AT PRESENT BRANCH/OFFICE	
8	DESIGNATION	
9	PRESENT GRADE/SCALE	
10	EDUCATION QUALIFICATION	
11	DATE OF PASSING JAIIB	
12	DATE OF PASSING CAIIB	
13	DATE OF PASSING CIF EXAM	
14	DATE OF PASSING SP EXAM	
15	DATE OF PASSING NISM CERTIFICATION (MANDATORY)	
<p>I DECLARE THAT INFORMATIONS MENTIONED IN THIS FORM ARE TRUE. I ALSO SUBMIT MY WILLINGNESS FOR DEPUTATION AS NODAL OFFICER IN SBIMF.</p>		
DATE:	SIGNATURE	
PLACE:	(NAME:)	

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એલ.આઈ.સી. જીવન પ્રકાશ
બિલ્ડિંગ,
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ટાગોર રોડ,
રાજકોટ ૩૬૦૦૦૧

प्रधान कार्यालय:
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प्रथम तल, विंग-२,
एलआईसी जीवन प्रकाश
बिल्डिंग, महिला कॉलेज रोड,
टैगोर रोड, राजकोट 360001

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