#### **SAURASHTRA GRAMIN BANK**

(Sponsored by State Bank of India)

**Head Office:** S.J.Palace,

Gopalnagar, Dhebar Road, Rajkot 360002

Phone: 0281-2371128, 0281-2362608

Fax: 0281-2371127

**Website:** www.sgbrrb.org

## "Financial Literacy Campaign through Street Play Phase-IV"

# Request for proposal (RFP)

Opening date for submission of proposal	25.05.2015
Last date for submission of proposal	10.06.2015
Address for communication	SAURASHTRA GRAMIN BANK
	(Sponsored by State Bank of India)
	Head Office: S.J.Palace,
	Gopalnagar,
	Dhebar Road,
	Rajkot 360002

#### **Project:**

## Financial Literacy Campaign through Street Play Phase-IV

#### **Purchaser**

SAURASHTRA GRAMIN BANK (Sponsored by State Bank of India) Head Office: S.J.Palace, Gopalnagar,

Gopainagar, Dhebar Road, Rajkot 360002

Phone: 0281-2371128, 0281-2362608

Fax: 0281-2371127

# Request for Proposal for Financial Literacy Campaign through Street Plays Phase-IV (550 Street Plays i.e. 50 street plays in each District of Saurashtra)

Proposals are invited from Acting Academies having experience of handling /performing street plays, Dramas, Ad. Films and Documentary Films for "Financial Literacy Campaign"

#### **Project detail:**

Financial Literacy Campaign through Street Play

**Objective:** The objective is to reach a rural people through Street Play in Gujarati language with an intention to spread financial literacy for creating awareness for the importance of having a bank account, motivating the rural masses towards the need for saving, pension, insurance, other banking products, RuPay cards, wealth management and role of Business Correspondent, seeding of Aadhar Card for Direct Benefit Transfer etc.

The project is for all Districts of Saurashtra.

#### **Work Specifications:**

- The campaign team will have to cover 2 villages everyday with team of artists and required instruments in vehicle arranged by them.
- Agency will have to compose a song, in line with promotion of Financial Literacy and its recording to be managed by Agency and this theme song to be played in the villages to attract the crowd before street play.
- The Script of street play would be written by the Agency in consonance and approval of the Bank with focus on issues mentioned in 'objective' herein above.
- Route of villages will be finalized in consultation with approval of SGB, Head Office, Rajkot.

#### **General Terms and Conditions (To be enclosed with technical bid)**

- 1. The bidder should submit the proposal in a sealed cover, super-scribing "Financial Literacy campaign through Street Play Phase –IV" on it, and containing the following documents mentioned in term & conditions and proposal with costing per village for all districts.
- 2. The bidder Academy/Group should have handled annual project amounting minimum of Rs.5 Lac per annum as average of last three financial years. (proof thereof required)
- 3. The applying academy must have PAN (Permanent Account Number) and registered as per registration rules of Govt. of Gujarat.
- 4. Proof of last three years certificate for project amount handled by Agency duly certified by Charter Accountant is required to be submitted with the technical bid.
- 5. Bidders should provide brief profile of their work experience for the last three years along with the photographs of street plays, Dramas, Ad. Films and Documentary Films execution work done earlier with the client list as also the list of likely actors/players

- with brief on experience. Certificate/ documents evidencing past major projects year wise for the last 3 years should be enclosed.
- 6. Saurashtra Gramin Bank reserves the right to accept/reject/select one or more academy and to cancel the bidding process any or all bids at any time prior to award of contract without thereby incurring any liability to the affected bidders.
- 7. The tender will be appraised by internal committee formed by Saurashtra Gramin Bank management.
- 8. Saurashtra Gramin Bank shall without prejudice to its remedies under the contract, deduct from the Contract Price, as Liquidated Damages a sum equivalent to 2.5% of the price of agreed unperformed Services or for delay of each day until actual delivery or performance, up to a maximum deduction of 20% of the contract price.
- 9. In case of delay on the part of Saurashtra Gramin Bank in providing the approvals the time of execution of work will be extended by equal number of days.
- 10. Saurashtra Gramin Bank also reserves the right to carryout inspection/visit of the street play at any point of the time during the period of contract.
- 11. The bidder shall be able to start the activities within 20 days of award of contract as per the schedule provided by Saurashtra Gramin Bank.
- 12. Selection of Agency/Academy/Group would be done by the committee formed by SGB.
- 13. Technical Evaluation of the bidder agency/group/Academy would be done on the following basis
  - Experience with Bank/Govt. Agency/NGO/Development Sector with supporting documents like copy of work order or performance certificate from the client.
  - Experience in street plays, drama activities executed in urban & rural areas of the Saurashtra Region.
  - Annual Projects handled Financial Status of the academy
  - Clientele (including Doordarshan or other TV channels)
- 14. Final Selection of the agencies would be done on the basis of Technical & Financial Evaluation done by SGB committee.
- 15. The agencies not qualified in the technical evaluation by the committee will not be entertained for financial bid.
- 16. Saurashtra Gramin Bank reserves the right for extending or curtailing any activity at any point of time (if required) as per programme requirement.
- 17. Management Reserves the right to award the work to more than one academy as per requirement.
- 18. Management Reserves the right to issue multiple work order from time to time for any activity to the selected agencies (as per requirement)
- 19. The academy needs to submit 'Technical Bid' & 'Financial Bid' separately in sealed envelopes by super scribing as 'Technical Proposal for Street Play (annexure -1) and 'Financial Proposal for Street Play' (annexure -2).
- 20. All the bid needs to reach by 5:00~pm on date 10.06.2015 and addressed to:

Saurashtra Gramin Bank S.J.Palace, Gopalnagar, Dhebar Road Rajkot - 360 002 Tel: (91) 0281-237938 Fax: (91) 0281 - 2371127

- 21. Non-refundable Tender fees of Rs.1,000/- and EMD of Rs. 20,000/- (as security deposit), total Rs. 21,000/- should be credited in one entry in our Current A/c. No.66002647728 with SBI, Gymkhana Branch, Rajkot. IFSC: SBIN0060070. Proof of Credit of Rs.21,000/- should be scanned and attached to technical bid. The tender offer without non-refundable fee and EMD will be rejected. The tenders received after due date will not be accepted. Earnest Money Deposit of Rs.20,000/- shall be returned to non-successful bidders within a fortnight of financial bid while successful bidders will be refunded EMD after completion of project.
- 22. Earnest Money Deposit amount of Rs.20,000/- can also be submitted through a Bank Guarantee of Nationalized and scheduled Commercial Banks Excluding Co-operative Banks or Demand Draft issued in favor of Saurashtra Gramin Bank, Head Office, Rajkot. If EMD amount is submitted through Bank Guarantee then separate confirmation letter in favor of Saurashtra Gramin Bank for authenticity of issued Bank Guarantee by issuing Bank must be submitted by vendor along with the Bank Guarantee.
- 23. Academies would not be allowed to further subcontract, partial/full of the work will be assigned to them.
- 24. The rate quoted must be inclusive of cost of transportation, hiring of actors/players, their costumes, make up, musical instruments, public announcement system and loud speakers as also to be inclusive of all Taxes/levies/Postal/courier charges etc.
- 25. The rate quoted by the academy must be valid up to **31.03.2017**.
- 26. Saurashtra Gramin Bank reserves the right to award the work order to the second highest scoring academy in the event the first highest scoring academy backs out after final discussions.
- 27. Any RFP with inadequate information and those which do not meet the eligible criteria or received after the closing date will not be considered.
- 28. The RFP should send with capability statement with agency/troupe profile & infrastructure suitable for implementing the applied activities.
- 29. The bidder has to submit along with his technical bid a copy of the terms & conditions (all pages) and the technical bidding format duly filled, signed by the authority and stamped on all pages indicating their unqualified acceptance.
- 30. <u>The agencies should also submit an undertaking (Annexure 30 duly signed & Stamped along with their constitution agreement and names and contact numbers, PAN numbers of the persons responsible on behalf of Agency/Academy/Group.</u>
- 31. During Financial Literacy Campaign, our office will not be responsible for any loss (man made / natural / force majeure clause) to the vehicle or any harm to the organization / academy's actors / personnel.
- 32. Academy will have to replace & orient the actors in case of sickness or any hardship of regular staff within 24 hours to avoid delay and inform this office immediately in writing & telephonically.
- **33.** In case of any delay related circumstances, the final decision will be of the Saurashtra Gramin Bank.
- **34**. Academy will have to depute one person to coordinate smooth day-to-day liaisoning of Financial Literacy Campaign with the Bank.

#### **Structure**

After verification of documents, attached with the proposal as per checklist, experience and rates indicated will be considered for awarding of the work.

- After receiving the work order, awarded organization Agency will have to finish all necessary procedures within 15 days.
- After completion of all procedures regarding above, the organization will have to start project within 20 days under consultation with the bank.
- The play/drama to blend/include element of comedy in script presentation of Financial Literacy message to the public.

#### **Documentation:**

A final printed document with detailed qualitative and quantitative reports of the activities (maximum 100 pages) with soft copy will have to be submitted by the academy.

#### **Payment:**

- Payment will be made after completing every 50 street plays up to 550 Street Plays in Phase IV.
- Documents required releasing the payment:
  - a. Bill/Invoice mentioning Permanent Account Number of Income Tax.
  - b. Documentary proof of the street plays completed as per work order
  - c. Applicable TDS deduction (if not provided Bank will deduct at the prevailing rates of other services i.e. 12.36%)

## Check list of supporting documents at the time of submission of proposal

Sr. No.	Name of Documents	Yes	No
1	Proposal with costing per village		
2	Profile of the Organization		
3	Experience of similar work with		
	photographs		
4	Organization must have office in Rajkot		
5	PAN No.		
6	Service Tax No.		
7	Service Tax last (2011-12) year return copy		
8	Organization must have history of having undertaken project & having been panel for similar activity in the past of Rs.5.00 lakh per annum and above (documentation thereof).		

9	If the party has in-house capacity to develop audio jingles, audio creative, which can be played for the public (relevant documents for the same may be submitted).	
10	Details of special awards appreciation letter, if any from govt. Department/Banks.	

Note: All photocopies must be submitted duly self certified as TRUE copy.

We agree and abide by all terms and conditions as mentioned above offer utmost confidentiality of the data provided shall be maintained. The contents and idea of this project will not be replicated elsewhere without explicit consent of Saurashtra Gramin Bank, Head Office, Rajkot.

**Signature of Authorised Signatory** 

Name & Seal of the Academy

SAURASHTRA GRAMIN BANK Head Office, Rajkot

**Annexure – 1:** Technical Bid Format

Sr. No.	SPECIFICATION (TECHNICAL)	ACADEMY'S RESPONSE
1	Selected Academy will carry a good	
	Audio-Visual display unit	
	comprising:	
	AP System	
	An Amplifier	
	2 speakers	
	3 Mikes (1 wired with stand + 1	
	Cordless as applicable)	
	Generator with Fuel (To be	
	provided for uninterrupted)	
2	Selected Academy should have	
	their own arrangement for	
	travelling & transportation of	
	actors, instruments, etc.	
3	Crew Members will undertake	
	following activities-	
	Pre-Program Publicity through	
	announcements in surrounding	
	areas/villages.	
	Number of Street Plays per Day – 2	
	Street Plays	
	Merchandising at shops and outlets	
	in the village/area where the show	
	is planned	
	Recording of interviews/comments	
	of the Audience.	
4	The Academy should have a crew	
	of minimum 4 trained artist	
5	The play would be approved by	
	SGB after seeing the demo at	
	mutually agreed place.	
6	Academy would be ready to work	
	in either/a mix of selected urban	
	area, semi urban area, rural area	
7	The academy will have to follow	
	the tour programme as agreed	
	upon, any deviation from it would	
	not be entertained	
8	Street Play performers would wear	
	proper costumes dresses for	
	effective impact of program. The	
	cost of costumes as approved in	

final bid/settlement and make up expenses to be borne by the agency/Academy/Group.  9 Academy will provide minimum Two photographs of each show with digital date and time  10 Penalty clause would be incorporated if the team does not reach at the scheduled spot/specified time or does not perform for designated no. of hrs.  11 Past experience of the academy in the work or Rural/Urban advertisement/Media Implementation would be given preference. Please give details  12 Details of the major clients. (annexure may be attached)
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(annexure may be attached)
Management reserves the right to
award the work to more than one
academy (on the basis of quality
consideration/experience of the
academy) in addition to rates
parameters.
14 Constitution of the agency whether
Proprietor
ship/Partnership/company. Give
details of
proprietor/partner/Directors.
Number of years the academy is
engaged in similar line of activities.
Name of firms engaged in similar
line of activity wherein
party/proprietor/partner/Director
are having business interest

For detailing asked information in the above format, the same may be annexed /provided in additional sheets.

## **Please Note:**

Form must be complete in all respects; incomplete forms are liable to be rejected. The form must be submitted on or before due date and time.

# Annexure-2: Financial Bid Format

We are submitting below the lowest quotation for the above after understanding completely the technical specifications and other terms & conditions relating to time frame, quality explained to me by the project committee.

Sr. No.	SPECIFICATIONS (FINANCIAL)	ACADEMY'S RATE/REMARKS
1	Rates quoted will be inclusive of cost of hiring	
	of actors/players, their costumes, make up,	
	musical instruments, public announcement	
	system and loud speakers as also to be	
	inclusive of all taxes, duties, levies,	
	transportation, vehicle cost and other cost etc.	
2	TDS as applicable will deduced as per Income	
	Tax Rules	
3	Payment will be through local cheque/NEFT	
4	Certified bills will be submitted for completed	
	cycle	
5	Payment will be released within 15 days after	
	submission of complete bill	
	One cycle will be of 15 days (actual working	
	days)	
6	Penalty clauses will apply as per the	
	conditions in the work order: the decision of	
	the SGB/Project management shall be final	
	and binding in this regards	

# **Cost Implications**

The interested academy should consider following criteria for cost calculation of the activity:

Sr. No.	Broad Heads	Details of Activities/Heads
1	Costumes and make up of	Suitable costumes and makeup to suit the
	Artist/players	characters to be arranged by the
		academy/Group/Agency
2	Equipments	Activity van with driver and 1 Helper
		PA System
		An Amplifier
		2 speakers
		3 Mikes (1 wired with stand + 1 Cordless)
		Generator with Fuel (to be provided for
		uninterrupted)
3	Street Play	Main Activity-
		<ul> <li>Number of Shows per day – 2</li> </ul>
		<ul> <li>Number of Crew Members – 4 artist (Cost</li> </ul>
		including lodging, travel etc)
4	Photographs	2 colored photographs
		(Postcard Size) of Each show with details of date
		and time

# **Financial Format**

Sr. No.	Particulars	Amount (Rs.)
1	Cost of one street play for AMRELI District	
2	Cost of one street play for BHAVNAGAR District	
3	Cost of one street play for BOTAD District	
4	Cost of one street play for DEVBHOOMI DWARKA District	
5	Cost of one street play for GIR SOMNATH District	
6	Cost of one street play for JAMNAGAR District	
7	Cost of one street play for JUNAGADH District	
8	Cost of one street play for MORBI District	

9	Cost of one street play for PORBANDAR District
10	Cost of one street play for RAJKOT District
11	Cost of one street play for SURENDRANAGAR District
12	Cost of Script Writing*
13	Song & Music*
	Song Writing
	Singer
	Studio/Music

<sup>\*</sup>The Cost of script writing and song & music should be one time cost.

- 1. Form must be complete in all respects; incomplete forms are liable to be rejected.
- 2. The form must be duly signed and sealed.
- 3. The form must be submitted on or before due date and time.

# Annexure – 3

# Undertaking from Vendor/Agency/Academy/Group

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ii).	That M/s					mitte			bids	in	the	name	e of
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